

Where's the Contract?

*An Interactive Workshop
For Contract Readiness*



- ★ Part I SAM (System for Award Management)
- ★ Part II Creating a Stand-out Capabilities Statement

The U.S. Government is the largest single purchaser of goods and services in the world, buying everything from armored tanks to paper clips.

But, these steps are necessary in order to be ready to contract with the government.

- ★ Register with SAM (System for Award Management), formerly the CCR (Central Contractor Registry).

Sam is an online database of companies wanting to do business with the federal government. Agencies search for prospective vendors in SAM.

- ★ Your Capabilities Statement is your 'Resume' that tells the contracting officer about your qualifications for the project in bid. It's a crucial piece of your marketing strategy.

Find out:

- How to register and trouble shoot SAM.
- How to write a compelling capabilities statement.

When:

Thursday, July 11th
1:00 - 3:00

Where:

Washoe County
Government Center
Building 'C',
Conference Room
1001 E. Ninth Street
Reno, NV

Register:

www.contractready.eventbrite.com
(775) 827-4923

If you currently have a capabilities statement, bring it with you for feedback.



SBA Participating

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